

Kaschit M. Solanki

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Communication Address: -

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Highly skilled and detail-oriented Global Sourcing Engineer with 13 years of experience in strategic procurement, supplier management, and global supply chain optimization. Proven track record in cost reduction, supplier relationship management, & ensuring quality compliance for complex engineering projects. Adept at leveraging technical expertise and analytical skills to drive efficiency and achieve organizational goals.

Professional Overview

- ✓ Driven Supply Chain Professional with proven to effectively resolve various types of technical issues. Successful at managing supplier efforts, delivering comprehensive outcomes & acting as point of contact for important suppliers.
- ✓ Experienced in sourcing goods, materials, & services to meet operating goals. Manages cost-effective supply chain strategies & vendor negotiations to align with production schedules, customer requirements & continuity expectations.
- ✓ Manages & leads cross-functional teams to drive product supply & productivity improvements. Leads risk mitigation, while driving supply chain strategies for end-to-end pipeline management & supply planning.
- ✓ Skilled in negotiation & strategic decision making, perfected by 13 years of experience in leading organizational business units.

Core Competencies

Global Sourcing	Supplier Negotiation	CostReduction
Strategic Sourcing & Procurement	Vendor Relationship	Inventory Management
Vendor Qualification&Development	Risk Mitigation	Supply Chain Optimization
Cross-Cultural Communication		

Work Experience

Jul'18 – Oct'24 Elsteel Modular Product (India) Pvt. Ltd., As Head Supply Chain & Procurement.

Aug' 16 – Mar'18 with Raychem RPG (P) Ltd, As Purchase Executive.

Key Result Areas

Procurement:

- Monitoring the sourcing process for Direct, Indirect & Capex purchasing, ensuring efficient sourcing (globally & locally) acquisition of necessary materials.
- Leading global & local procurement initiatives A-Class items (Mild Steel, Aluzinc Steel, EG-Coil Steel, SS-Sheets, Aluminum casting items, Aluminum Profile, Copper Press part, Paint Powder, Polypropylene granules, Polycarbonate Sheet, Gasketing Raw material Packing material) while emphasizing on cost-effectiveness & quality.

- Making a final decision on local versus Global sourcing based on lead time, rate comparison, & GST buildup.
- Global Sourcing making sure that a seamless logistical strategy is followed while adhering to legal obligations of EOU & AEO T3 scheme.
- Driving cost-saving Initiatives on basis of cost analysis on historical data & through skillful negotiation, Forecasting, new vendor development & Implementing improvements in supplier processes such as JIT & OTIF.
- Monthly monitoring & assessment of supplier performance based on terms of payment, timely delivery, pricing, & quality performance & meet company standards.
- Proactively identifying & developing alternative vendors offering lower-cost materials & spare parts that meet quality requirements & are economically viable.
- Enhancing the vendor network by finding new suppliers & lowering risk by keeping three or more suppliers for every product, which guarantees a strong & diverse supply chain.
- Responsible for maintaining and implementing QMS, ISO Standard and client based audit standards.

Shipping:

- Ensuring compliance with are met in regard to International shipping regulations & customs requirements.
- Finalizing Monthly rate-contracts for Exports, Imports & Domestic Transportation.
- Overseeing of shipping documentation filling & available at time of Audit, Including bills of lading, customs declarations, Export/Import permits, Insurance certificates, Ensuring accuracy & compliance with legal requirements.
- Monitoring shipping costs, analyzing expenditure if its as per budget or exceeding & implementing cost-saving initiatives without compromising service quality or delivery timelines.
- Developing & implementing contingency plans for emergencies, such as natural disasters or geopolitical disruptions, to minimize disruptions to shipping operations.

Warehouse:

- Overseeing the receipt, Quality inspection, & storage of incoming goods & materials.
- Implementing inventory control measures to maintain accurate stock levels, minimize Depletion of stock & prevent stockouts by implementing various tools such as Pareto analysis, MIN-MAX on basis of historical data.
- Conducting periodic audits to ensure inventory accuracy.
- Optimizing workflow & layout within the warehouse to maximize space utilization & minimize travel time.
- Managing warehouse operating expenses within budgetary constraints & preparing forecasts for operational needs.

Highlights

- Implementing an ERP system is pivotal in optimizing & synchronizing supply chain management.
- Consistently delivered cost savings 10% year on year by optimized procurement processes through strategic sourcing initiatives.
- Inventory Reduction by 5% Year on year basis
- Skillfully liquidated inventory by 5% year on year basis.

Previous Work Experience

Mar'13 – Mar'16 with Chavda & Associates, As Senior Buyer.

March 2009 – May 2011 With Creative Aviation, As Line Maintenance Engineer & Purchase.

Academics

- MBA in Operations & Supply Chain Management, 2023.
- Aircraft Maintenance Engineer from Western India Institute of Aeronautics, 2009
- Diploma in Mechanical Engineering from Rajasthan Vidyapeeth, 2006

Software/ ERP

- Oracle 16, Microsoft Dynamic Navision 2016, Oddo 17
- MS Excel & PowerPoint.

Personal Details

DOB : March 3, 1985

Marital Status : Single

Languages Known: English, Hindi, Marathi, Gujarati

Gender : Male