Kaschit M. Solanki

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Highly skilled and detail-oriented Global Sourcing Engineer with 13 years of experience in strategic procurement, supplier management, and global supply chain optimization. Proven track record in cost reduction, supplier relationship management, & ensuring quality compliance for complex engineering projects. Adept at leveraging technical expertise and analytical skills to drive efficiency and achieve organizational goals.

# Professional Overview

* Driven Supply Chain Professional with proven to effectively resolve various types of technical issues. Successful at managing supplier efforts, delivering comprehensive outcomes & acting as point of contact for important suppliers.
* Experienced in sourcing goods, materials, & services to meet operating goals. Manages cost-effective supply chain strategies & vendor negotiations to align with production schedules, customer requirements & continuity expectations.
* Manages & leads cross-functional teams to drive product supply & productivity improvements. Leads risk mitigation, while driving supply chain strategies for end-to-end pipeline management & supply planning.
* Skilled in negotiation & strategic decision making, perfected by 13 years of experience in leading organizational business units.

# Core Competencies

# Global Sourcing Supplier Negotiation CostReduction

# Strategic Sourcing & Procurement Vendor Relationship Inventory Management

# Vendor Qualification&Development Risk Mitigation Supply Chain Optimization

# Cross-Cultural Communication

# Work Experience

Jul’18 – Oct’24 Elsteel Modular Product (India) Pvt. Ltd., As Head Supply Chain & Procurement.

Aug’ 16 – Mar’18 with Raychem RPG (P) Ltd, As Purchase Executive.

**Key Result Areas**

# Procurement:

# Monitoring the sourcing process for Direct, Indirect & Capex purchasing, ensuring efficient sourcing (globally & locally) acquisition of necessary materials.

# Leading global & local procurement initiatives A-Class items (Mild Steel, Aluzinc Steel, EG-Coil Steel, SS-Sheets, Aluminum casting items, Aluminum Profile, Copper Press part, Paint Powder, Polypropylene granules, Polycarbonate Sheet, Gasketing Raw material Packing material) while emphasizing on cost-effectiveness & quality.

* Making a final decision on local versus Global sourcing based on lead time, rate comparison, & GST buildup.
* Global Sourcing making sure that a seamless logistical strategy is followed while adhering to legal obligations of EOU & AEO T3 scheme.

# Driving cost-saving Initiatives on basis of cost analysis on historical data & through skillful negotiation, Forecasting, new vendor development & Implementing improvements in supplier processes such as JIT & OTIF.

* Monthly monitoring & assessment of supplier performance based on terms of payment, timely delivery, pricing, & quality performance & meet company standards.

# Proactively identifying & developing alternative vendors offering lower-cost materials & spare parts that meet quality requirements & are economically viable.

* Enhancing the vendor network by finding new suppliers & lowering risk by keeping three or more suppliers for every product, which guarantees a strong & diverse supply chain.
* Responsible for maintaining and implementing QMS, ISO Standard and client based audit standards.

Shipping:

# Ensuring compliance with are met in regard to Internation shipping regulations & customs requirements.

# Finalizing Monthly rate-contracts for Exports, Imports & Domestic Transportation.

# Overseeing of shipping documentation filling & available at time of Audit, Including bills of lading, customs declarations, Export/Import permits, Insurance certificates, Ensuring accuracy & compliance with legal requirements.

# Monitoring shipping costs, analyzing expenditure if its as per budget or exceeding & implementing cost-saving initiatives without compromising service quality or delivery timelines.

# Developing & implementing contingency plans for emergencies, such as natural disasters or geopolitical disruptions, to minimize disruptions to shipping operations.

Warehouse:

# Overseeing the receipt, Quality inspection, & storage of incoming goods & materials.

# Implementing inventory control measures to maintain accurate stock levels, minimize Depletion of stock & prevent stockouts by implementing various tools such as Pareto analysis, MIN-MAX on basis of historical data.

# Conducting periodic audits to ensure inventory accuracy.

# Optimizing workflow & layout within the warehouse to maximize space utilization & minimize travel time.

# Managing warehouse operating expenses within budgetary constraints & preparing forecasts for operational needs.

# Highlights

# Implementing an ERP system is pivotal in optimizing & synchronizing supply chain management.

# Consistently delivered cost savings 10% year on year by optimized procurement processes through strategic sourcing initiatives.

# Inventory Reduction by 5% Year on year basis

# Skillfully liquidated inventory by 5% year on year basis.

# Previous Work Experience

Mar’13 – Mar’16 with Chavda & Associates, As Senior Buyer.

March 2009 – May 2011 With Creative Aviation, As Line Maintenance Engineer & Purchase.

# Academics

* MBA in Operations & Supply Chain Management, 2023.

# Aircraft Maintenance Engineer from Western India Institute of Aeronautics, 2009

# Diploma in Mechanical Engineering from Rajasthan Vidyapeeth, 2006

# Software/ ERP

# Oracle 16, Microsoft Dynamic Navision 2016, Oddo 17

# MS Excel & PowerPoint.

# Personal Details

# DOB : March 3, 1985 Marital Status : Single

# Languages Known: English, Hindi, Marathi, Gujarati Gender : Male