

Mr. Akash Suresh Lokhande.

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F-10, Vasant Rajini Apt, Sadguru no-3, Behind Adhav Petrol Pump, Jailroad, Nashikroad -422101.

EDUCATION

SSC

Maharashtra High School Mar 2010

HSC

RNC, JDB Commerce College And **NSC Science** Mar 2012

BΑ

Yashwantrao Chavan Maharashtra Open University May 2019

EXPERTIS

- Sales and market development
- · Microsoft Office Suite
- Excel spreadsheets
- Document conversion and retrieval
- Problem-solving abilities
- · Customer needs assessments

PROFILE SUMMARY

Resourceful Real Estate Consultant recognized for high productivity and efficient task completion. Skilled in market analysis, negotiation strategies, and property valuation. Excel at communication, problem-solving, and client relationship management, ensuring seamless transactions and client satisfaction.

WORK EXPERIENCE	
Sales Executivee	Sep 2009-Feb 2012
Viraj Sales Nashik	
Store In Charge	May 2012-Jun 2014
Gold Star Ltd Liberia (East Africa) • Store In Charge of building materials.	
Administration & Operation Team Inox Theater Nashik Team leader and floor handling.	Aug 2014-Aug 2015
Sales Assistant	Sep 2016 -Sep 2017
Reliance Jio Infocomm Ltd Nashik	

Reliance Jio Infocomm Ltd | Nashik

- Sim card and mobile distribution.
- · Sim card porting.

Working as FC&A Associates.

Aug 2017 - Jun 2019

Reliance Jio Infocomm Ltd | Nashik

Rental & EB

- Rental & EB Payment for Own Sites/Facilities
- Rental, EB & Diesel (via Petro card) payments of Jio Centre

Hygiene

- RO / RECN Creation / Registration / E-payment mapping
- 1st Bill / Recurring EB Bill follow-up
- EB & Rental Advance regularization
- Collection of GST invoices of Rent, EB & maintenance charges
- PAN updation of Landlord in vendor master

Analysis and Control

- -Physical Verification of Stock @ CMP location
- Reconciliation of Petro card usage Vs Diesel consumption

Co-ordination

- Resolving access issues of Own sites to ensure smooth access to Field Operation Team - Coordination with Infra Leads to ensure timely booking of EB Bills and Diesel booking in IEM

Portal for all site

- Maintaining relationship with LL by providing free handsets, etc

Admin

- Managing calenders, appointments and travel arrangements.
- Maintaining filing systems , organizzing events and ensuring a clean and safe work environment
- Greeting visitors, providing support to staff and management and assisting collegues
- Ordering office supplies and consumables for office equipment
- Coordinating office activities, ensuring compliance with company policy and streaming proces

Real Estate Consultant

Jul 2019 - Nov 2023

Reliance Jio Infocomm Ltd | Nashik

- Team Handling and management.
- Acquire land for mobile tower as per company norm's.

GBT, RTP, RTT, GBM, Pole site, NBT

- Finalizing land, documentation and legal validation.
- Commercial negotiation.
- Collecting data from area and field officer and reporting to headquarters.
- After installation of tower, taking NOC from Gram Panchayat, City Council and Corporation office.

Real Estate Consultant

Dec 2023 - May 2024

Indus Tower's Limited | Nashik

- Team Handling and management.
- Identified of the option in search ring 50-100 meters.
- Distance from the point identified by Network Team.
- After option approved by network Team Finalization of rental as per rental Guideline with Landlord
- Collection of Documents and clear document for legal advice
- Preparation of lease deed Agreement from legal department
- Get signature of landlord on agreement and prepare Agreement Commercial.
- Prepare and update site status Reports/ data base and
- Attend Client meeting is required
- Cost control, data entry and Tracking of Lease Agreement
- and Other site Acquisition Documentation.
- Resolve Rent, space and Site Access related owner Issue.