**RESUME**

**KALPANA LAXMANSINGH THAKUR**

B/3, Godavari Apartment,

Ganga Jamuna Complex,

Santoshi Mata Mandir Road,

Behind HDFC Bank,

Kalyan (W) – 421301.

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**OBJECTIVE:**

* In search of a platform where I can enhance my technical skills and abilities
* Self-development along with the growth of the organization.
* To pursue a management career in Indian security markets.

**EDUCATIONAL QUALIFICATION :**

* M.B.A. (Finance) from Yashwantrao Chavhan Maharashtra OpenUniversity) completed in the year 2014
* B.COM from Mumbai University completed in the year 2007.

**PROJECT DETAILS:-**

* The project attempts to provide an overview of the derivative market concept and its growing contribution to financial market
* The project mentions various types of derivative instruments available in various asset class of financial markets like equities, commodities, currency and bond market. Currency Derivative are used as hedging instruments by companies for reducing the risk of currency fluctuation.
* The project also focuses on equity and stock indices futures and options, used by traders and investment firms, Mutual funds, hedge funds, FII, DII etc. for the purpose of short term speculation and also for hedging their cash position built in spot market.
* The project aims to explain various derivatives product specification and also details the benefits and risk associated with the use of these derivative instruments, since they are very dangerous because of their volatility and product nature. The present growing status of derivative market in trading volume terms is also substantiated in the project study, which clearly explains

how derivative markets have grown exponentially not only in India but also all over the world.

* Knowledge of derivative market helps in understanding the financial aspect of the market it can be used an excessive leverage tool by a trader/investors depending upon his risk appetite. However these instruments shall be used only by professional traders/investors and not by retail investor.
* The project ends with a case study showcasing the use of derivative instrument used by IT companies for the purpose of hedging.

**WORK EXPERRIENCE :**

* Worked in NIRMAL BANG SECURITIES PVT.LTD. as a Relationship Manager in Equity department (MARCH 2015 – JAN 2016)
* Worked under Sub-Broker of NIRMALBANG SECURITIES PVT LTD.as a Dealer (MARCH 2016-JUNE 2020)

* Working under Sub-Broker of TRADE BULLS (Make Rupayaa) as a Dealer from JULY 2020 till date.

**RESPONSIBILITIES AND ASSOSIATED TASK : 1)** Responsibility to make new retail clients

**2)** Develop and maintain enduring relationship with retail clients.

**3)** Accountable for generating revenues from retail clients.

**4)** Resolve queries of retail clients and render efficient services to the retail clients.

**5)** Provide support and motivate the sales team.

**6)** Responsibilty to handle back office, Ld Rakshak and Ld addon.

**7)** Responsibility to open online/offline demat account, kyc verification,

**COMPUTER KNOWLEDGE :**

* MSCIT Course (Microsoft Office Word, Microsoft Office Excel, Microsoft Office PowerPoint), Internet Browsing.
* SQL Server 2005
* TALLY 9.0

**PERSONAL DETAILS:**

Name  **:** Kalpana Laxmansingh Thakur

Date of Birth **:** 11 - 07 - 1985

Marital Status **:** Single

Religion **:** Hindu

Nationality **:** Indian

Languages Known **:** English, Hindi and Marathi

Hobbies  **:** Listening Music, Net Surfing and Web

Searching, Different Sports

**DECLARATION:**

I hereby declare that information given above is true the best of my knowledge.

**DATE :**

**PLACE:** Kalyan

Signature

**(**Kalpana Laxmansingh Thakur)