

# MAHI DEWASI

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📍 Mumbai

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## EXPERIENCE

### Associate

#### Tech Mahindra Pvt Ltd

📅 07/2019 - 09/2020 📍 Hinjewadi, Pune

Tech Mahindra is a global consulting service and systems integrator that operates in over 90+ countries, delivering solutions with a unique blend of digital innovation and robust, industry-strong processes.

- Handling customer inquiries and complaints, and providing information about products, services, and prices.
- Addressing customer concerns and providing support for a company's products or services.
- Processing customer refunds, shipments, and account adjustments.

### ARDM (Associate Recruitment & Development Manager)

#### Kotak Life Insurance Pvt Ltd

📅 08/2023 - 05/2024 📍 Pune

Kotak Life Insurance is one of the fastest growing insurance companies in India, covering over 50 million lives nationwide

- Building a team of life insurance agents or advisors through personal references.
- Training and motivating the team to drive life insurance sales.
- Supervising the activity plan of all agents to ensure they are fulfilled as per the desired levels.
- Conducting weekly performance reviews with agents.
- Promoting agents for career progression programs.
- Using CRM to manage customers and cross-sell them for different products.

## EDUCATION

### 10th (SSC)

#### New English Medium school

📅 06/2013 - 03/2014

### 12th (HSC)

#### Dr. DY Patil College of commerce and science

📅 06/2014 - 03/2016

### Bachelor of commerce (Bcom)

#### Indira College of commerce and science

📅 06/2016 - 04/2019

## LANGUAGES

#### Hindi

Native



#### English

Advanced



#### Marathi

Native



#### Rajasthani

Native



## SUMMARY

I am an organised, efficient and hard working person, and am willing to discover and accept new ideas which can be put into practice effectively. I am a good listener and learner, able to communicate well with a group and on an individual level. I am able to motivate and direct my talents and skills to meet objectives.

## SKILLS

### Communication skills

### Computer knowledge

### Trouble shooting and research

### Ability to use positive language

### Attentive listening and empathy